



THE COMPACT
OF CAPE COD CONSERVATION TRUSTS, INC.

**Land Protection Specialist
Position Description, Opening as of January 10, 2022**

The Compact of Cape Cod Conservation Trusts, Inc. was founded in 1986 to provide technical assistance to local land trust and works with landowners, governmental agencies, and other organizations to permanently conserve open space in a 16-town region from Wareham to Provincetown (Cape Cod). The Compact is seeking a full-time land conservation professional to work closely with three local land trusts and The Compact to increase the pace of land conservation in our operating area.

General Responsibilities:

The Land Protection Specialist is responsible for researching and cultivating landowners with priority parcels for open space protection. The LPS will manage and complete land conservation projects under the supervision of the Executive Directors of three local land trusts (Falmouth, Barnstable and Harwich), spending an average of ten (10) hours per week with each group. The remainder of the week will be spent learning from The Compact's Executive Director and assisting on other land trust projects on Cape Cod. The LPS will be considered a full-time employee of The Compact.

Primary Duties: (in collaboration with the Executive Directors)

- Identify and evaluate potential and strategic land conservation projects, including field assessments, mapping research, deed, plan and assessing information, as needed;
- Provide landowners with guidance and information about conservation techniques, including conservation restrictions, bargain sales, and charitable donations of land or interests in land;
- Negotiate deals to facilitate conservation projects;
- Collaborate closely with project partners, including government boards and officials, and other land trusts, as needed;
- Draft options, purchase agreements, deeds, and other legal documents for review by The Compact's ED and land trust attorneys;
- Manage project budgets; develop scopes of work for land survey and appraisal bids
- Prepare fundraising strategies for land acquisitions and assist the Executive Directors and board members in campaign outreach as requested;
- Draft grant applications for state and foundation funding for land purchases;
- Prepare clearly labelled resource and landscape context maps and sketches for land projects;
- Coordinate due diligence for acquisitions as needed, including title, appraisal, hazardous waste evaluations, natural resource inventory and baseline documentation, as needed;
- Present findings and updates to Land Acquisition Committees of the land trusts and Board of Directors as requested;
- Coordinate with other land trust staff (communications, land management) as projects develop;

Secondary duties: (at The Compact office)

- Produce project folders, researching deed, plan, tax card, locus maps, contact info, etc. as requested, for other local land trusts
- Arrange landowner workshops on a sub-regional basis including agenda, venue, targeted mail-out

Qualifications

- Strong personal commitment to land conservation, wildlife habitat protection, water quality and passive outdoor recreation;
- Sufficient academic degree(s) and three years of relevant experience in land trust work, environmental studies, natural resource management, communications, real estate, law, land use or regional planning or consulting;
- Experience managing multiple projects simultaneously with little admin support; knowing what to do next to keep projects moving forward
- Excellent people skills, meeting strangers (landowners) and having them trust you; crucial follow-up and timely response to their questions required;
- Self-starter; aptitude for creative problem solving—there may be several right ways to advance the project, learn them and apply them as they fit the situation;
- Strong writing and computer skills (ArcGIS mapping preferred, not required);
- Ability to locate and traverse a wide variety of habitats and terrain;
- Own a reliable vehicle; mileage reimbursement for non-commuting travel offered;

Location and Hours:

The Compact maintains its office in Brewster MA. Ability to travel in SE Massachusetts and attend occasional evening and weekend meetings, with professional compensation time. 37.5 hour work week for salaried position.

Must be willing to work out of professional offices of the land trusts in Barnstable, Falmouth and Harwich as requested.

Compensation:

Salary commensurate with experience. Includes 75% of single health care premium in our group Blue Cross Blue Shield plan. Retirement stipend after one year of effective work.

Application Process:

Send well-written cover letter with resume and two professional (not academic) references as a *pdf* to Mark Robinson, Executive Director at mark@thecompact.net. You may include one example of project work from your portfolio. No phone calls or US mail submittals please.

Candidates who are requested for final interviews should be available to meet in person, not remotely, at a mutually-convenient time at the most convenient of the four land trust offices.

Interviews will be conducted jointly with the Executive Directors of the three local land trusts involved. The Compact is an equal opportunity employer.

Closing Date:

When position is offered and accepted.